



## About CertiPay Payroll and PEO

- › Privately held Service focused Payroll and PEO company
- › We evaluate a company's needs from their employee's point of view from hire to retire. We then guide them with our expertise to build customizable solutions tailored to each client's unique needs
- › Human Capital Management Technology and Services covering:
  - › Payroll & HR related technologies
  - › Payroll and Human Resource Services – We provide people in addition to technology to support your unique needs ongoing or project based
  - › Applicant Tracking, Paperless Onboarding, Time Tracking, Benefits Administration, Learning Management and more



Meet **DAVID ADAMS**,  
Executive Vice President of Sales



Meet **KIMBERLY BAKER**,  
Vice President of Strategic Partnerships

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A Vensure Employer Solutions Company

# Why CertiPay?

- › **Service:** Personalized service delivered by certified payroll & HR professionals
- › **Technology:** Multi-solution, intuitive and customized technology offerings
- › **Transparency:** No pricing games or hidden fees
- › **Flexibility:** Solutions as unique as your workforce

## Our Products

### PAYROLL:

- › CertiPay Online Small Business Payroll - Small business payroll services on the go and in the cloud.
- › Enterprise Payroll – Robust Human Capital and Payroll Technology to serve your unique needs. Customized, Unbundled and a-la-carte to provide options & efficiency

### HUMAN RESOURCES:

- › Dedicated HR Consultants – Ongoing or project-based expertise designed to provide maximum flexibility for our clients
- › HR Hotline – Telephonic and Email Support for HR related issues
- › HR Audits - Comprehensive assessment used to review current human resources policies, procedures, documentation and systems

### PEO:

- › CertiPay PEO (co-employment) – The largest privately held PEO in the nation who offers maximum insurance program flexibility. Includes Health insurance strategy & procurement, worker's compensation coverage, state unemployment management and overall compliance.

### IDEAL CUSTOMER / REFERRAL

- › Hospitality
- › Property Management
- › Senior Care
- › Blue/Grey Collar
- › Franchises
- › Golf Clubs
- › Professional Services
- › Non-Profits

### STRATEGIC PARTNERS

- › Certified Public Accountant
- › Commercial Insurance Agent
- › Benefits Broker
- › Merchant Service
- › Industry specific consultants
- › Attorneys
- › Wealth Managers
- › Bankers
- › Bookkeepers
- › Leadership/Business Coach

### BCN MEMBER OFFER

- › 30% off Payroll and PEO Administrative Services Fees
- › 50% off Payroll and PEO Administrative Services Setup Fees
- › 1-month Free payroll or PEO administrative fees credited in the 12th month of services